

“Until one is committed, there is hesitancy, the chance to draw back, always ineffectiveness. Concerning all acts of initiative (and creation), there is one elementary truth the ignorance of which kills countless ideas and splendid plans: that the moment one definitely commits oneself, then providence moves too. A whole stream of events issues from the decision, raising in one's favor all manner of unforeseen incidents, meetings and material assistance, which no man could have dreamt would have come his way. I learned a deep respect for one of Goethe's couplets:

Whatever you can do or dream you can, begin it.
Boldness has genius, power and magic in it!”

– W. H. Murray in *The Scottish Himalaya Expedition*, 1951.

“*Over, Under, Around or Through, Whatever It Takes, I'll Do*”

– T. Harv Eker, *Millionaire Mind Intensive*

Remember that our goal is to empower people to change their own lives while helping to change the world.

By sharing the opportunity to increase people's income, improve their health and the environment via Shaklee, you will be making an important difference in the lives thousands of other people, and thereby making the world a better place.

Learning and practicing skills is what creates mastery. Focus on developing yourself and your business will grow. Do not take score too soon. Your first goal is to learn the basics. Your business will grow in the process. Do not get frustrated with your results during the early learning phases.

By continually get better and better, you will grow your business and make more and more of a difference in the world.

My Goals & Dreams: _____

“MAKE A DIFFERENCE” PLEDGE

I, _____, hereby commit to doing whatever it takes to achieve my goals & dreams, while at the same time making a positive difference in the lives of others.

I pledge to learn and practice the powerful skills of inviting, presenting and training while I build a growing stream of income for myself and my team.

*I pledge to **BE THE CHANGE** I wish to see in the world, to set a good example by practicing healthy habits, by being environmentally conscientious, by sharing the income opportunity with others, and by empowering them to do the same.*

I pledge to practice the Golden Rule in all my business dealings, to put people first, and to not let fears or obstacles get in the way of achieving my goals and helping other people achieve theirs.

I also pledge to share both my successes and any difficulties and frustrations I may be having in my business with my upline so as to facilitate continued progress. I realize that I will never be perfect, but I pledge to learn as much as I can from my experiences so I can continually get better and better.

Signed

Date